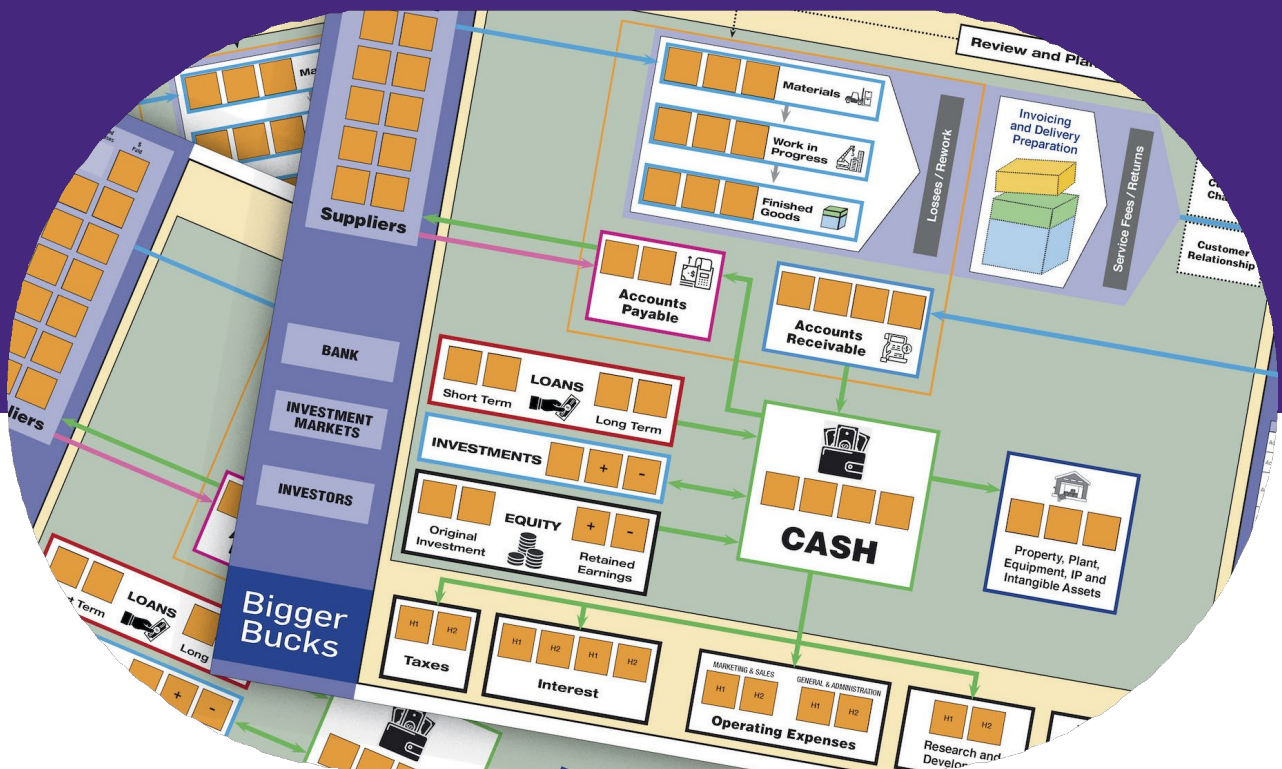


# BIGGERBUCKS™

## BUSINESS ACUMEN SIMULATION

BUILD FINANCIAL ACUMEN.  
DRIVE BETTER DECISIONS.  
DELIVER REAL ROI.



 Bigger Bucks™



# WHY BUSINESS AND FINANCIAL ACUMEN ARE NO LONGER OPTIONAL

In today's fast-paced and increasingly complex business environment, technical expertise alone is not enough. Organisations succeed when their people understand **how the business truly works** - how money flows, how decisions ripple through the organisation, and how strategy connects to financial outcomes.

Yet many businesses struggle because financial acumen and commercial thinking are confined to a small group of leaders. When employees lack business and financial acumen, even well-intended decisions can erode profitability, stall growth, and increase risk.

This eBook explores why business and financial acumen matter, why organisations fail without it, and how **Bigger Bucks**, a hands-on business simulation, transforms financial understanding into confident, commercially sound decision-making.

## THE REAL COST OF POOR BUSINESS ACUMEN

A significant number of businesses underperform or fail entirely - not because of poor ideas, but because of poor financial decision-making.

### Three Very Common Causes of Business Failure

#### 1. Financial Mismanagement

Many leaders and teams lack the practical knowledge and skills to manage cash flow effectively. Without visibility and understanding, liquidity issues arise quickly and can cripple an otherwise viable business.

#### 2. Lack of Strategic Planning

Without a strong grasp of financial metrics and strategic frameworks, businesses struggle to adapt, scale, or sustain growth in changing markets.

#### 3. Inadequate Ongoing Market Insight

Poor demand forecasting and limited market analysis result in products and solutions that miss customer needs, leading to wasted investment and declining performance.

At the core of these issues lies the same root problem... **insufficient business and financial acumen across the organisation.**



# WHAT BUSINESS ACUMEN REALLY MEANS

Business acumen is the ability to understand how a business makes money and how every decision could impact financial performance. It includes the capability to:

Interpret financial reports and key metrics

Understand business drivers and trade-offs

Manage cash flow and resources effectively

Align decisions with organisational strategy

Communicate clearly across functions

Capture & execute every business improvement idea

When business acumen is embedded across teams, organisations become more agile, resilient, and profitable.

## WHY TRADITIONAL TRAINING DOESN'T DELIVER

Many organisations try to boost financial literacy using online modules or classroom-based spreadsheet sessions. Although these methods can share useful information, they rarely enhance skills and create lasting change.

The reason? Financial concepts often stay abstract and removed from everyday decisions. People don't build true business acumen by memorising definitions - they develop it by actively running a business, making choices, seeing the results, and learning from what happens next.

They retain much more through discovery learning. Game play and fun.

## BIGGER BUCKS... LEARNING BUSINESS BY RUNNING ONE

**Bigger Bucks** is a hands-on business and financial acumen simulation delivered through a facilitated, game-based workshop.

Participants work in teams to run a virtual company, navigating real-world constraints and challenges while managing:

- Profit and loss statements
- Balance sheets
- Cash flow
- Pricing, investment, expenses, and
- operational decisions

Through multiple business cycles, participants experience the cause-and-effect relationships between decisions and financial results - building deep understanding and skills, not just surface knowledge.



# WHAT PARTICIPANTS LEARN

By the end of the Bigger Bucks simulation training, participants are able to:

- Understand key business and financial drivers
- Interpret income statements, balance sheets, and cash flow reports
- Make smarter, commercially sound decisions
- Improve cross-functional communication
- Align team actions with organisational strategy
- Identify risks and opportunities early
- Generate continuous performance improvement ideas
- Deliver positive ROI through everyday decisions



The result is improved confidence, better judgment, and immediate on-the-job application.

# CREATING A CULTURE OF FINANCIAL CONFIDENCE

Imagine a workplace where everyone, from frontline teams to senior leaders, can confidently discuss financial performance, challenge assumptions, and contribute to strategic decisions. By fostering business and financial acumen, organisations empower their people to:



Spot opportunities and risks before they escalate



Communicate clearly using a shared financial language



Collaborate more effectively across functions



Drive sustainable, strategy-led growth

Bigger Bucks doesn't just teach finance, it transforms how people think about the business.



# TAILORED LEARNING FOR EVERY LEVEL



Bigger Bucks is fully customisable and designed to meet the needs of different audiences like:

- Operational Teams
- Cross functional Teams
- Emerging Managers
- Sales Professionals
- All Leaders

Each experience is tailored to address the specific challenges and responsibilities of the group, ensuring maximum relevance and impact.

# FROM KNOWLEDGE TO IMPACT

Business and financial acumen is no longer a leadership-only skill. It is a workforce capability that directly influences performance, resilience, and long-term success. Through immersive simulation, **Bigger Bucks** training turns financial understanding into confident action...helping organisations build smarter teams and stronger results.

# GET INTO TOUCH

To learn more about Bigger Bucks, visit [biggerbucks.biz](https://biggerbucks.biz)

or email [simoncktsang@gmail.com](mailto:simoncktsang@gmail.com).

